



Connections

Official Publication of the Association of Texas Appraisers, Inc.

Mission Statement of the Association of Texas Appraisers

The Association of Texas Appraisers was organized to provide opportunities for continuing education and professional association for real estate appraisers and other interested parties within the State of Texas; to establish and maintain minimum requirements for membership; to confer membership designations to properly qualified appraisers; and to provide and maintain an organization that serves the needs of its members.

From the Desk of the President

Mark Your Calendar for August 13-14 in Fredericksburg!



Tom Shirley, ATA-R

Don't miss the Fifth Annual Meeting and Educational Conference to be held August 13-14, 2010 at the [Fredericksburg Inn and Suites](#).

Friday afternoon's session, *Appraiser Regulation Update, No. 065*, will highlight legislation affecting appraisers on both the state and national levels. This 3-hour course (ACE credit pending) will also include a presentation from Roger Miller, legislative contact of the Foundation Appraisers Coalition of Texas (FACT) encouraging ATA members to get involved in Texas appraiser legislative efforts for the 2011 session.

We will also be conducting our annual General Membership Meeting and electing three new directors on Friday afternoon on August 13 (see Nominating Committee report on page 3). As usual, there will be an informal dinner get together Friday evening at [Hondo's](#), which is located at 312 W. Main Street.

Saturday, we will be offering an 8 hour course (ACE/MCE approval pending) *Practice of Review Appraisal—FHA Protocol, No. 145*. This course is designed for practicing appraisers to give them an overview of appraisal review practice with an emphasis on FHA protocol. In the practice of appraisal review, the appraiser must know and understand the economic principles of value, the USPAP requirements and the assignment conditions set by the client. In this course the protocol set by the FHA is used in a review assignment case study, as the FHA protocol is the most comprehensive of any national residential property valuation requirements, and FHA is a primary user of residential appraisal services. On completion of the course the student should have a better prospective on both appraisal review and on FHA protocol. Columbia Institute instructor, Dr. Martin Molloy from Albuquerque, NM will teach the course.

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2009-2010 Board of Directors

Tom Shirley, ATA-R, President	Ken Becker, Director
Candy Cooke, ATA-G, Vice President	John Macy, ATA-R, Director
Michael Braught, ATA-R, Treasurer	Bill Render, ATA-R, Director
Eileen Brown, Secretary	Bobby Shafer, ATA-R, Director
Frank Baker, ATA-R, Director	Bridgett Blankenship, Past President



Experience a Fredericksburg Hotel with a Great Location and Hill Country Ambiance

Located in historic Fredericksburg in the heart of the Texas Hill Country, Fredericksburg Inn & Suites, a Hill Country hotel, offers a guest experience and ambiance that is second to none. Nestled on 5 beautiful acres along Barons Creek, Fredericksburg Inn & Suites provides a relaxing, scenic environment for visitors to the Texas Hill

Country. Two resort style swimming pools, water falls, outdoor stone fireplace and picnic areas provide an atmosphere all can enjoy at our hotel in Fredericksburg Texas.

LOCATION! LOCATION! LOCATION! All of this just one block from Main Street in downtown Fredericksburg - an easy walk to the art galleries, boutiques, museums and restaurants for which Fredericksburg, Texas is famous.

The Hotel Features:

- 103 guestrooms including 10 Suites
- 5 landscaped acres on Barons Creek
- Easy walking distance to Downtown Main Street
- Complimentary High Speed Wireless Internet Access
- Free deluxe Continental breakfast
- 2 resort style swimming pools
- Family size hot tub
- Outdoor stone gazebo with fireplace & television
- Outdoor barbeque grill
- Picnic tables
- Washer pits
- Microwaves/Minifridges in every guestroom
- Free local and 1-800 phone calls



For reservations, call (800) 446-0202. **The cut-off date is Tuesday, July 13, 2010.**

Room Rates are \$119 single/double. Reference the Association of Texas Appraisers.

Don't miss the education, the fun, or the networking. Turn to the last page of this newsletter for the Meeting Registration Form. Come on down and have a great time!

For a list of things to do in Fredericksburg and a calendar of events, click on the links below.

[Things to do In Fredericksburg](#)

[Fredericksburg Calendar of Events](#)

VA Meeting

ATA is co-sponsoring a conference with the VA on Friday, September 3 from 12 to 5 p.m. at the McKenna Events Center in New Braunfels. This is one location for the mandatory fee appraiser training conferences for all VA fee appraisers. They are expecting around 175 appraisers from the Houston and South Texas area. This event is limited to VA appraisers only.



We will keep you informed about the meeting details via email.

Welcome New Member

The president and members of the Board of Directors would like to welcome our newest member, **George Paraskevas** from Corpus Christi. Welcome aboard George!

Designation Awarded



Congratulations to Joseph Benes, Sugarland, who was recently awarded the of Associate of Texas Appraisers - General (ATA-G) designation.

If you are interested in applying for a designation with ATA, please go to our website, www.txappraisers.org and click on the Membership link and download the Designation Application.

Designated Members Don't Forget...

ATA Bylaws, Article III, *Section 2 - Maintenance of Designation*: In order to maintain a designation, a designated member must attend at least one association meeting per year. Any request for waiver of this requirement due to extenuating circumstances must be submitted in writing to the board for approval.

If you did not attend the February 2010 meeting in New Braunfels, you must attend this conference in Fredericksburg to maintain your designation.

ATA Nominating Committee Report

The Current ATA Nominating Committee (which is comprised of Past Past-President Bobby Crisp, President Tom Shirley, and Vice President Candy Cooke) has finalized their work and are pleased to announce that the following individuals have been nominated to run for election to the ATA Board of Directors at the business meeting to be held on August 13th in Fredericksburg.

- **David Kellogg, Member No. 07077**
- **Anna DeMoss, Member No. 08117**
- **Rick Neighbors, Member No. 09134**



There will be three director positions to fill during the election as the terms of Tom Shirley, Frank Baker and Bill Render will be expiring. The Nominating Committee is delighted to be able to provide the members with a wide choice of qualified members from which to choose. Of course, nominations can also be made from the floor during the meeting. However, if you wish to nominate someone at that time, please be sure to check with that person to be sure they are willing to be nominated.

Thank you to all of the above members who have agreed to serve if elected and good luck during the elections!

Your future depends on many things, but mostly on you.

Frank Tyger

ATA Member List as of June, 1 2010

Andrews, Dwayne-Pflugerville, TX
 Ansari, Ed-Austin, TX
 Arredondo, Monica S.-Mission, TX
 Atkinson, Wayne-Victoria, TX
 Baker, Frank-Canyon Lake, TX, ATA-R
 Becker, Ken-Kerrville, TX
 Benes, Joseph-Sugarland, TX, ATA-G
 Blackmon, Shaun-Victoria, TX
 Boarnet, Bernie-New Braunfels, TX, ATA-G
 Braught, Michael-Georgetown, TX, ATA-R
 Brillhart, Don-Alice, TX
 Brillhart, Ruth-Alice, TX
 Brown, Eileen-Austin, TX
 Bruce, Kenneth-Harlingen, TX, ATA-G
 Buchwald, J.D.-Bandera, TX
 Buie, Dona-Granbury, TX
 Cale, David-Marion, TX
 Carns, Frank-San Antonio, TX, ATA-R
 Carr, Tom-New Braunfels, TX
 Carter, Neil-San Antonio, TX
 Clawson, Jo Ann-Cuero, TX, ATA-R
 Cooke, Candy-Buchanan Dam, TX, ATA-G
 Cooper, Paul "Cookie"-Austin, TX
 Crawford, Patricia-San Marcos, TX
 Crisp, Bobby-Schertz, TX, ATA-R
 Cunningham, Rob-Abilene, TX
 David, Earle W. "Derby"-Austin, TX, ATA-L
 Davis, Chad Alan-Ingleside, TX
 Davis, Chris L.-Devine, TX
 Davis, L.T.-George West, TX
 DeHeer, Rich-Knoxville, IA
 DeMoss, Anna-Spring, TX
 Drapela, Dave-Boerne, TX
 Dresch, Michael-San Antonio, TX
 Dulfer, Bianca-San Antonio, TX
 Ender, Donald "Gene"-Mineral Wells, TX
 Faghih, Amir-Round Rock, TX
 Funk, Bill-Houston, TX, ATA-G
 Garces, Eduardo-Eagle Pass, TX
 Gibson, Wade-Devine, TX, ATA-G
 Goebel, Patrick-New Braunfels, TX, ATA-R
 Goldsmith, Lance-Austin, TX
 Gray, Edward-Spring Branch, TX
 Green, Bill-Berclair, TX
 Hanz, Ron-New Braunfels, TX, ATA-G
 Harris, Carol-Austin, TX
 Harrison, George-San Antonio, TX
 Ireland, Joe-San Antonio, TX
 Irwin, Raulie-Goliad, TX, ATA-G
 Jacob, Diana-Hillsboro, TX
 Jacobs, Joyce-Yoakum, TX
 Jalufka, Mava-Moulton, TX
 Jauer, David-San Antonio, TX
 Jones, Robert (Randy)-San Antonio, TX
 Jordan, Wade-Garden Ridge, TX
 Keeney, Robert-Corpus Christi, TX
 Kellogg, David-San Antonio, TX
 Kiser, Jack-Abilene, TX
 Lane, Roger-Victoria, TX
 Latham, Renee-Marble Falls, TX
 Leamon, Nester-Franklin, TX, ATA-G
 Locke, Billy-San Antonio, TX
 Loftus, Mark-Austin, TX, ATA-R
 Longfellow, Thomas J.-Gatesville, TX, ATA-R
 Loper, Jim-Bandera, TX
 Lumpkins, Phil-Victoria, TX
 Macy, John-Stafford, TX, ATA-R
 Matkin, Melanie-Three Rivers, TX
 McAllister, Bill-Ingleside, TX
 McAllister, Shirley-Ingleside, TX
 McDaniel, Jessica-Goliad, TX
 McDougall, Bridget-New Braunfels, TX
 McWatters, Kevin-New Braunfels, TX
 Mellert, Sandra-Ingleside, TX
 Miller, Norman-Houston, TX, ATA-R
 Morris, Jim-Austin, TX
 Nance, Colleen-Austin, TX, ATA-R
 Neighbors, Rick-Keene, TX
 O'Dell, Virginia-Spring, TX, ATA-G
 Palacios, Tony-Laredo, TX
 Paraskevas, George-Corpus Christi, TX
 Perez, Tonja-New Braunfels, TX
 Plumlee, Mike-Houston, TX
 Posey, Randy-San Marcos, TX
 Pruett, Ken-San Antonio, TX
 Prukop, Deborah-Victoria, TX
 Rabe, Pauline-Beeville, TX
 Render, Bill-San Antonio, TX, ATA-R
 Render, Lora-San Antonio, TX
 Reyes, Margie-La Vernia, TX
 Robins, John-Austin, TX
 Schneider, John-Katy, TX
 Schramm, Frank-San Antonio, TX, ATA-R
 Seidel, Georg-San Antonio, TX, ATA-R
 Shafer, Bobby-Victoria, TX, ATA-R
 Sheehy, Patrick-San Antonio, TX
 Sherry, Buster-San Antonio, TX, ATA-R
 Shirley, Tom-New Braunfels, TX, ATA-R
 Shuman, Edward (Ed)-Houston, TX, ATA-R
 Simon, Quincy-Hutto, TX
 Six, Howard Eugene-Abilene, TX
 Sloan-Thibault, Carolyn-Ingleside, TX
 Smith, Bill-Victoria, TX
 Smith, Jay H.-San Antonio, TX
 Smith, Paul-San Antonio, TX
 Stehling, Laura-Victoria, TX
 Streep, Bill-San Antonio, TX
 Thibault, Ronald-Ingleside, TX
 Tredway, Garland "Bubba"-Beaumont, TX
 Tredway, Kathryn-Beaumont, TX
 Voit, Gary-Spring, TX
 Wells, Donald-Houston, TX
 Wells, Jr., Donald-Houston, TX
 Woodruff, Ed-Houston, TX
 Young, Helen Kathy-Weatherford, TX



USPAP ISSUES

Ethics Rule -
Any Service Performed Within the Past 3 Years

By: Bobby Crisp, ATA-R
AQB Certified USPAP Instructor #10287
(new email: crispappraisal@gmail.com)



It has been almost six months since the 2010-2011 USPAP document went into effect. There are still questions and rumblings going on about the change of the Ethics Rule regarding a past service performed on a property within the past three years. Those of you that attended the USPAP Update course at the ATA meeting this past February in New Braunfels might remember that this issue was a large topic of conversation. So, for those of you that were not able to attend the USPAP Update course, those yet to attend one, or just for a refresher, I thought we might go over this once more.

The Ethics Rule has received a bit of a facelift from previous USPAP documents. The majority of the language is the same, but there was an addition to the Conduct Section that has placed a question mark floating above the heads of many appraisers.

If known prior to accepting an assignment, and/or if discovered at any time during the assignment, an appraiser must disclose to the client, and in the subsequent report certification:

- any current or prospective interest in the subject property or parties involved; and
- any services regarding the subject property performed by the appraiser within the three year period immediately preceding acceptance of the assignment, as an appraiser or in any other capacity.



Comment: Disclosing the fact that the appraiser has previously appraised the property is permitted except in the case when an appraiser has agreed with the client to keep the mere occurrence of a prior assignment confidential. If an appraiser has agreed with a client not to disclose that he or she has appraised a property, the appraiser must decline all subsequent assignments that fall within the three year period.

On January 5, 2010, The Appraisal Foundation released a “USPAP Q&A” sheet on this subject offering five questions and responses to help clarify certain situations. Let’s take a look at what is actually being said.

If known prior to accepting an assignment, and/or if discovered at any time during the assignment,

Once the appraiser receives an appraisal request, prior to accepting it, they should look through their software to see if they have ever appraised the property previously. If you are an appraiser that wears additional hats (Real Estate Agent, Realtor, Broker, Property Manager, Property Inspector, Auctioneer, Surveyor, Repair Contractor, Lawn Maintenance Provider, etc.), you will need to research those files, as well. If the appraiser discovers something any time during the assignment, he/she must disclose that information immediately upon discovery.

an appraiser must disclose to the client

To disclose to the client simply means to inform them. There is no directive on how this is to be done. Personally, I like using email as there is written documentation that it was disclosed.

and in the subsequent report certification

This is the part that most appraisers are missing. Once you disclose to the client, your appraisal report must have a statement in the CERTIFICATION. I have reviewed reports over and over where a statement is made...but, it’s not part of the Certification. This is where an appraiser might say “Bob, this sounds pretty picky to me. I do make a comment in the report.” Think about the Certification page for a moment. What does the Certification say? These are statements (25 of them) about tasks that you performed and you are certifying to those items. If you performed a previous service with regard to the subject, the Certi-

fication this is the correct portion of the report to “certify” as such. It’s an ethical obligation on your part to let the reader know what you did do and what you didn’t do.

May I recommend adding an “Item 26” to the Certification (since there are 25 of them already and we are now told to add this)? The following is a recommendation from Diana Jacob-Tidwell:

Certification Addition Item 26: “In accordance with the 2010 USPAP edition the requirement of work history over a three year period must be disclosed prior to acceptance of the assignment (or if discovered after acceptance during the research in the assignment). The appraiser disclosed at the time of the assignment they had historically appraised, _____, _____ the subject of the assignment two and one-half (note date you had historical activity) _____ years ago. The client is a financial institution (identify by type) _____ and was informed at the time of the assignment the appraiser’s history of real estate activity. The client did not reject the appraiser being awarded this assignment. The appraiser acknowledges this history, the disclosure to the client of that historical activity with the property to be appraised and certifies they do not believe this history impugns the ability of this appraiser to perform the assignment in an objective, independent and impartial competent manner.”

You may want to use all of this...or part of it (USPAP doesn’t say we must provide the exact dates, but we should let the reader know when the prior service was performed within the past three years – was it 2 ½ years ago...or was it last month – it could make a difference to the client), but you should be making some kind of comment similar to this.

any current or prospective interest in the subject property or parties involved

So, it’s not just about the property. It could be about the parties involved. The key is “current or prospective interest in”. Are any of the parties a family member or personal friend (I don’t think they mean friendly acquaintances here – I believe USPAP is concerned about “conflict of interest” – remember, we’re in the Conduct Section).

any services regarding the subject property performed by the appraiser

Any services regarding the subject! This is where I referenced examples of “other hats”.

within the three year period immediately preceding acceptance of the assignment, as an appraiser or in any other capacity.

Immediately before acceptance of the assignment, have you performed any service regarding the subject in any capacity (wearing an appraiser’s hat or any other hat) within the past three years?

Comment: Disclosing the fact that the appraiser has previously appraised the property is permitted except in the case when an appraiser has agreed with the client to keep the mere occurrence of a prior assignment confidential. If an appraiser has agreed with a client not to disclose that he or she has appraised a property, the appraiser must decline all subsequent assignments that fall within the three year period.

Notice that the Comment is speaking about a prior appraisal service. There are some situations where appraisers have entered into an agreement with a client not to disclose that they have appraised a property previously...ever!

Example: You, the appraiser, have entered into an agreement with XYZ Lenders, Inc. that you will not disclose to anyone that you have appraised a property for that company. Two years pass and you receive an appraisal request from We Need Your Loan, LLC to appraise the subject for a refinance. Because of your agreement with XYZ Lenders, Inc., you must decline the assignment!

Example: What if XYZ Lenders, Inc. called you after the two years and asked you to appraise the property for a refinance? This question is addressed in the “USPAP Q&A” Question 2010-03. As odd as it may



sound this new rule applies to this situation, as well. The agreement not to disclose a previous appraisal of a property is between the appraiser and the client. This Q&A says that qualified legal opinion may differ, but the ASB is not qualified to make legal determinations. With that said, there is nothing that prevents the appraiser and client from modifying their prior agreement to allow disclosure.



There is one more issue I think we need to clear up. What if the appraiser has not performed any prior services, is it required that the appraiser make a disclosure of that as well?

This is addressed in the “USPAP Q&A” Question 2010-05. No! USPAP does not require disclosure when no prior services were performed by the appraiser.

It’s all about public trust. If an appraiser has performed prior services within the past three years, the client should have an opportunity to evaluate this information before the appraiser is engaged. This allows the appraiser to discover a potential or perceived conflict of interest. We must avoid bias. Appraisers are to be impartial, independent, and objective. The perception of possible bias or a conflict of interest (potential or perceived) is potentially damaging to public trust in the appraisal profession. This is why appraisers should have an obligation to disclose an interest and potential conflict to the client prior to being engaged in an assignment, or if it is discovered by the appraiser during the assignment.

Food for thought!

Bobby

National Association of Realtors Mid-Year Meeting – Wash., DC May 10-15

By: Candy Cooke, ATA-G



I made the trip to Washington to participate in the Mid-Year meeting. The first day was spent participating in a Real Estate Symposium. The sessions covered topics such as what the government is doing to work with current lenders and how to strengthen the US market. Several experts were included. An official from Bank of America was grilled on their handling of their short sales and foreclosure transactions. Another issue discussed was the need for “real time” data and accurate data to assist in strengthening the market.

NAR is creating a real property database (RPR) which will have data about all properties in the United States. Individual MLS’ will have to agree to give their sold data. It appears AVMs will be offered in areas where there is adequate data. It appears these AVMs will be available to Realtor members however they may be offered to the public in the future.

On Wednesday morning I participated in the NAR Appraisal Committee. Jerry Nagy, NAR Governmental Liaison, discussed what is happening with HVCC. Although HVCC will expire in November, it is felt that nothing will change. Lenders have set the procedures in place and will not remove them even once the HVCC is gone. It appears that Fannie and Freddie Mac may adopt their own version at that time. He also discussed HR 4173 – Consumer Protection. This has passed the House and hopefully will go to Senate conference soon.

Vic Knight, NAR’s appointee to The Appraisal Foundation Advisory Council (TAFAC) has been named as TAFAC’s new Emerging Issues Committee. Mr. Knight reported that the AQB (Appraiser Qualifications Board) will be holding a public hearing on potential changes to the Real Property Appraiser Qualification Criteria on June 25 in Minneapolis.

Discussions on education provided by NAR for appraiser members were held. NAR is working on a strategy to provide adequate appraisal education.

Overall, the general mood towards appraisers was more pleasant than previous meetings. It appears that Realtors are realizing that the issues being confronted by both Realtors and appraisers are due to outside entities and the current economy.

ATA Has a New Forum

This may fall under the category of 'be careful what you wish/ask for'. ☺

I had said something to our leader, Tom Shirley, and I think also to Bobby Crisp, that it sure would be nice to have a forum on our new website for ATA members to visit, post interesting articles, and ask questions of other members. Well Tom and Teresa Walker made it happen!



So, as I felt responsible for my actions, I volunteered to help Teresa maintain the site. Mostly I have started a bunch of forum topics and tried to block spammers. But with the help of a few other ATA Members, we are underway.

Now we need participants! It's easy to use, just click on the link on the right hand side of the new ATA web site, and when the page loads click on "Help", then "Registering". After that just follow the easy instructions and you are a user.

My suggestion is to use your real name, rather than an alias. Teresa is monitoring the new members that register, and that has pretty much stopped the spam, along with some other security measures.

I personally have contacted a couple of ATA members to see if they were interested in doing an appraisal in their area for one of my clients, so it helps to know who the poster is. I am always going to try to turn business to the ATA members first, when I have someone looking for an Appraiser! We can use the forum in many ways, and hopefully it will be a good tool for all our members. For instance, Bobby Crisp has spoke to some USPAP issues recently. Right now we have had 42 posts in 11 topics by 14 members. And Tom Shirley is our newest member. Thanks Tom!

I personally am a member of several different forums on the internet. Some have to do with appraising, some with tractors, some for information for my 56 Chevy or Technical Service Bulletins for my wife's CTS. I visit forums to help me fix the clothes dryer, or find parts for my lawn mower. One of our newest ATA members I met on the Appraisers Forum, and he came to our last meeting and joined our association. Thanks Mike!

Now I am marginally computer literate, and I am sure there are others out there that are way more computer and internet savvy than I am, so please get on board, and give us some ideas and help. Today we had someone post a topic called "Where can we find help for foreclosure issues? And what is Obama doing to help foreclosure victims?" Got any thoughts on those 2 items? ☺

In conclusion, I want to thank all the ATA members for their participation in our new forum and encourage all our members to visit the site at: <http://www.txappraisers.org/forum/>

Rick Neighbors
Texas Real Estate Appraisers
www.rickn.com

The opinions and statements expressed herein are those of the individual authors and do not necessarily reflect the viewpoints of the Association of Texas Appraisers or of its individual members.



ATA Projected 2010-2011 Fiscal Year Budget (September 1, 2010 - August 31, 2011)

(YTD as of May 28, 2010)

	Budget 08-09	Actual 08-09	Budget 09-10	2009-2010 YTD	Est. Year End	Budget 10-11
Income						
Designation Fees	250.00	100.00	100.00	50.00	50.00	100.00
Interest	0.00	175.12	0.00	103.43	150.00	150.00
Meeting Fees		12,245.00		6,865.00	11,850.00	13,500.00
Membership Dues	11,500.00	9,050.00	10,000.00	11,075.00	11,500.00	12,000.00
Misc. (Exh/Spon)	0.00		0.00	0.00	0.00	500.00
Pins, Membership	20.00	10.00	10.00	0.00	5.00	10.00
Total Income	11,770.00	21,580.12	10,110.00	18,093.43	23,355.00	26,010.00
Expense						
Bank Fees	15.00	50.00	15.00	0.00	50.00	50.00
BoD Expenses	1,000.00	850.00	1,000.00	350.00	750.00	1,000.00
Equipment	500.00	543.76	500.00	0.00	150.00	300.00
Executive Director	3,600.00	3,600.00	4,800.00	3,600.00	4,800.00	6,000.00
Incorporation Costs	0.00		0.00	5.00	5.00	0.00
Meeting Expenses*	1,000.00		1,000.00			
Door Prizes		194.18		129.32	265.00	300.00
Meeting Materials				1,975.00	300.00	300.00
Rooms & Meals**		5,530.77		4,222.03	7,300.00	7,000.00
Speakers		3,293.00		4,270.00	7,300.00	7,000.00
Mtg. Exp. - Other ***				75.00	75.00	500.00
Total Meeting Expenses	1,000.00	9,017.95	1,000.00	10,671.35	15,240.00	15,100.00
Miscellaneous****	100.00	117.63	100.00	165.00	165.00	500.00
Pay Pal	280.00	258.36	390.00	116.61	300.00	400.00
Postage****	25.00	31.00	30.00	27.97	30.00	200.00
Supplies	100.00	71.83	100.00	27.06	75.00	100.00
Website	300.00	250.00	300.00	327.37	350.00	125.00
Total Expense	6,920.00	14,790.53	8,235.00	15,290.36	21,915.00	23,775.00
Net Income	4,850.00	6,789.59	1,875.00	2,803.07	1,440.00	2,235.00

*Meeting figures previously budgeted as a loss under expenses. 2010-2011 budget will list income and expenses

**This figure includes \$810 for February 2011 meeting deposit in 2009-2010 Actual and Projected columns.

***Includes expenses to market Houston 2010 meeting in 2010-2011 Budget

****This figure includes printing and postage to actively pursue new members in 2010-2011

Association of Texas Appraisers

5th Annual Meeting & Educational Conference
Fredericksburg Inn and Suites, Fredericksburg
August 13-14, 2010

Meeting Registration Form

Name: _____ E-Mail: _____

Address: _____ Phone: _____

Member Fri. & Sat.	\$85
Non-Member Fri. & Sat.	\$170
*Lunch Tickets for Guest	\$15
Total Due	\$ _____

*Saturday Lunch is included in your registration fee. Only add \$15 if you are bringing a guest.



For more information, contact:

Teresa Walker (210) 386-5706

(info@txappraisers.org)

Michael Braught, ATA-R (512) 686-0677

(braught@suddenlink.net)

Mail Registration and Payment to:

Association of Texas Appraisers
Michael Braught, ATA-R, Treasurer
207 Rio Vista Drive
Georgetown, TX 78626

Or Register and Pay on-line at:

www.txappraisers.org (click the Meetings link and go to the bottom of the page and it will take you to Pay Pal)

Registration form and payment must be received by August 10. No re-funds after August 10.

Don't forget to make your Hotel Reservations by July 13.

Call today to reserve your room at the Fredericksburg Inn and Suites. A block of rooms has been reserved for ATA members at \$119 per night for single/double. Reservations must be received by **July 13, 2010**. After this date, reservations will be accepted on a space and rate availability basis.

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Fredericksburg, TX 78624
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Toll Free: 800-446-0202
www.fredericksburg-inn.com